

Optimizing Talent Acquisition: Strategies for Efficiency and Employee Engagement

Manoj Kumara N V.¹, Janavi²

¹Associate Professor, Department of Management Sciences, Maharaja Institute of Technology Mysore.

²Research Student, Department of Management Sciences, Maharaja Institute of Technology Mysore

E-mail: ¹manojkumara_mba@mitmysore.in, ²janavisam9@gmail.com

Abstract

This research study aims to analyze the resource-intensive nature of current recruitment practices in selected companies in Mysore City and develop strategies for sustaining employee engagement and loyalty. By examining the challenges faced in talent acquisition and retention, the study seeks to identify opportunities for enhancing organizational efficiency and effectiveness in attracting and retaining skilled individuals.

This study conducts a thorough examination of recruitment practices and employee engagement strategies in both manufacturing and service sectors by employing a descriptive research design. A sample size of 100 HR managers and executives are selected using simple random sampling, with primary data collected through structured questionnaires. Statistical tools such as ANOVA are utilized to analyze the data, providing insights into industry-wise variations and uniformities in recruitment practices and employee engagement initiatives.

The analysis reveals consistent employee engagement scores across manufacturing and service sectors, with non-significant differences in variables such as employee satisfaction scores, retention rates, and participation in training and development programs. Moreover, industry-wise variations in employee engagement strategies, including communication effectiveness and mentorship program participation, are found to be statistically insignificant, suggesting the potential universality of certain approaches. Employees across sectors display comparable preferences for initiatives like flexible work arrangements and involvement in decision-making processes, indicating a standardized approach to employee engagement.

This study unfolds the importance of adopting a holistic approach to employee engagement and recruitment practices. The findings suggest that certain engagement initiatives can be implemented uniformly across industries, although organizations should remain attentive to sector-specific needs. Future research could delve deeper into understanding the impact of organizational culture on employee engagement and explore innovative strategies to address evolving workplace dynamics. Ultimately, fostering a resilient and loyal workforce requires continuous adaptation and refinement of engagement strategies in diverse organizational settings.

Keywords: Talent acquisition, Employee engagement, Recruitment practices, Organizational efficiency, HR management.

1. Introduction

In recent times, senior talent acquisition has played a very important role in hiring the right candidates for jobs, ensuring effective outcomes, and achieving organizational goals within a given period. This process helps the market identify and assess candidates, facilitating their integration into organizations. It enhances market growth and provides a competitive edge in a dynamic environment. Additionally, it involves collaboration with robots and innovative ideas. Companies that focus on talent acquisition and invest in it attract talented candidates, retain top talent, increase productivity, and boost revenue growth. Overall, talent acquisition improves both companies by identifying and acquiring skilled workers and benefits the market by providing excellent talented candidates as assets.

1.1 Background of the Study

Talent acquisition is a tactical approach to attracting, selecting, and recruiting top talent for the company to ensure an effective and efficient work environment. This approach helps meet the organization's needs and respond to market demands. Talent acquisition is a critical tool for identifying and outsourcing skilled workers who can contribute to business growth, building relationships with external and internal candidates to find the best fit for positions. It includes human resource planning and strategy to forecast present supply, anticipate future employee needs and demands, and balance both.

TA is crucial element in solving most problems and directly affects organizational success. Without the right and skilled employee, a business faces the situation of bad decision-

making, poor productivity and unmotivated staff. Talent acquisition stands as a pivotal function within HR, tasked with sourcing top-tier candidates for various job positions within specified deadlines and cost constraints. Whether in a corporate setting or any other company, talent acquisition demands adept networking, communication, and the ability to attract highly skilled individuals who are top performers. Notably, a substantial gap exists between the skill sets required and those available, rendering talent acquisition a challenging and intricate process.

In the realm of talent acquisition, the emphasis lies on possessing effective networking skills to target high-performing individuals who may not actively seek job changes. Consequently, talent acquisition has become the go-to strategy for corporate entities seeking to hire top-level talent.

A review of the existing literature sheds light on the challenges encountered by both profit and non-profit organizations in the talent acquisition process.

2. Literature Review

(Mohammad Rashed Khan, 2024), Artificial Intelligence (AI) is a rapidly advancing field encompassing different applications across different industries. Managements of big multinational organizations and even local medium-sized enterprises are using AI for improving efficiency, productivity, decision-making and overall business performance [11]. (Dr.V. Kanimozhi, Mr. Surya Prasad T.K, 2022), the process of locating, luring, choosing, and keeping hold of highly qualified people is known as talent acquisition [6]. This means that a significant portion of the employee experience is involved in talent acquisition. Finding, attracting, employing, developing, and retaining top talent inside an organization are the main goals of the recruitment approach known as talent acquisition. (Prof. Sahana G N, Pallavi N, 2023), The rising utilization of technology in recruitment underscores the importance of comprehending its influence on the hiring process [13]. This study seeks to investigate whether e-recruitment results in superior quality hires and expedited recruitment timelines in comparison to conventional methods. (K.Dhanalakshmi, Dr.C.Kathiravan, 2020), The independent variable is Talent management, and its sub variable is as follows. 'Talent Acquisition', 'Leadership and Talent development' and 'Controlling productivity', 'Reward and recognition', 'Talent retention', 'Succession management / planning', Organizational Effectiveness is a dependent variable, and its sub variables include 'Personnel Administration'

and 'Institutionalized norms and practises', 'Controlling performance' [9]. (Mohan Parthasarathy, Dr. Sameer Pingle, 2014), While "Talent Acquisition" might be a novel term for many, it is not unfamiliar to HR practitioners. Deloitte defines Talent Acquisition as a strategic approach that involves identifying, attracting, and on boarding top talent to address dynamic business needs efficiently and effectively [12].

(Gloria Phillips-Wrena, Ralph Doranb and Kristen Merrill, 2016), the talent acquisition process entails intricate interactions between potential job seekers and the enterprises aiming to ultimately hire them [7]. While both parties are united in their goal to achieve an optimal outcome, the advent of social media technologies and a workforce proficient in their utilization presents new challenges for companies. (Sammy Kihari Kigo, Dr. Hazel Gachunga, 2016), Success of any organization depends on the strategies put in place to ensure they retain talented employees [15]. Today's manager's challenge is to keep the staff engaged and ensure attraction and retention of talented employees. The manager has to know the current acquisition and retention strategies employed by other organizations. (Zeinab Moayed, Mojtaba Vaseghi, 2016), the organization's efforts to recruit, develop and maintain talent, directly linked to their success in the business environment [17]. Research evidence, especially research on global and international companies confirms the subject. Studies have shown that when organizations invest on talents the revenues will be significant increased. (Dr. Puja Sareen, Dr. Shikha Mishra, 2016), Talent management is a strategic business approach that organizations adopt to retain their top-performing employees and enhance overall organizational performance [5]. This involves efficiently recruiting the right talent, grooming them for future leadership roles, evaluating and overseeing their performance, and implementing measures to prevent their departure from the organization. (Manupriya Bali, Shweta Dixit, 2016), In an increasingly competitive and complex business environment, organizations must place even greater emphasis on addressing their talent management needs. The paramount focus lies in attracting and retaining the right individuals to ensure a cohesive and successful workforce [10].

(Victor Oladapo, 2014), Organizational strategies and talent management approaches will persistently be shaped by ongoing workforce trends, including the rise of a more global and virtual workforce, the collaboration of diverse generations, extended life expectancies, and an empowered and autonomous workforce [16]. These factors have irrevocably transformed the landscape of the workplace. (Charles Kireru, Kabare Karanja, G.S Namusonge, 2017), The days when human resources were considered like asset and lamped together with land, money,

and machinery as sources of organization competitive advantage are long gone. The human talent has tremendously evolved, grown and become a source of competitive advantage in the emerging knowledge economy driven by information technology (Gopa Das, 2017). It is indeed accurate that human beings, or more specifically, human resources, are in a constant state of evolution over time [8]. Individuals within an organization are referred to as talents, and every organization is fervently driven to acquire the most exceptional talents to enhance their workforce. (Randall S. Schuler, Susan E. Jackson, Ibraiz Tarique, 2011), The imperative for multinational firms to maximize competitiveness in the global marketplace has witnessed a significant surge over the last two decades. In the realm of international human resource management, this shift has presented numerous strategic opportunities for handling the challenges associated with a globalized workforce [14].

(Anupam Rani, Dr. Upasna Joshi, 2012), Talent management can be characterized as an integral subsystem within an organization's strategic management framework. Its primary goal is to cultivate a human resource asset base capable of supporting both current and future organizational growth directions and objectives. (Christine Sontag, Heidrun Stoeger, Bettina Harder, 2012), The presumption that exceptionally intelligent students favor self-regulated learning (SRL) over alternative learning approaches remains prevalent in the field of gifted education. However, existing research produces varied and diverse results on this matter [3]. (Dr. Meeta Nihalani, 2010), The prosperity of any economy depends on the ability of the society to nurture the talent of entrepreneurial people who can build the business and employment generating venture to design the ethics of prosperity and growth in any economy [4].

3. Problem Statement

The intricate process of talent acquisition poses significant challenges for companies in recruiting and retaining skilled individuals. This complexity extends to preventing employee attrition, ensuring staff engagement, and navigating the competitive recruitment market. Attracting and securing top talent not only provides a competitive edge but is also crucial for organizational success. However, the increased competitiveness, coupled with the integration of AI technologies, exacerbates the difficulty in identifying and retaining the right individuals for specific roles. Organizations are compelled to invest substantial time, effort, and resources

in refining recruitment strategies and developing training programs to stay abreast of technological advancements and remain competitive in the dynamic talent landscape.

3.1 Objective of the Study

- To analyze the resource-intensive nature of current recruitment practices in selected companies in Mysore City
- To develop and implement strategies for sustaining employee engagement and loyalty

3.2 Research Methodology

Research Design

A descriptive research design was employed to thoroughly examine the resource-intensive aspects of current recruitment practices and assess the strategies for sustaining employee engagement.

Sampling Technique

A simple random sampling technique was used to select a representative sample of 100 HR managers and executives from both manufacturing and service companies in Mysore city.

Sample Size

The sample size comprises 100 HR managers and executives, ensuring a diverse representation of perspectives from the manufacturing and service sectors.

Data Collection

The primary data was gathered through a structured questionnaire using a 5-point Likert scale, targeting HR managers and executives. Additionally, the secondary data was taken from relevant sources to supplement and validate the findings.

Hypothesis

(H0): The current recruitment practices are not significantly resource-intensive.

4. Data Analysis and Interpretation

In the realm of data analysis for this research study, two primary objectives guide the investigation. First, we aim to scrutinize the resource-intensive nature of current recruitment practices, delving into various factors influencing efficiency. Second, our focus extends to developing and implementing strategies for sustaining employee engagement and loyalty. Employing robust statistical tools, such as ANOVA for hypothesis testing, this multifaceted data analysis approach is crucial in extracting nuanced insights to inform strategic decisions in talent acquisition and employee engagement. Table 1. Depicts the reliability statistics.

Table 1. Reliability Statistics

Cronbach's Alpha	No. of Items
.928	20

Source: Survey Data- SPSS Output

The reliability statistics reveal a commendably high level of internal consistency for the set of 20 items assessing the resource-intensive nature of current recruitment practices, as evidenced by Cronbach's Alpha coefficient of 0.928. This indicates a strong reliability in the measurement scale, suggesting that the items collectively and consistently capture the construct under investigation. The coefficient exceeds the commonly accepted threshold of 0.70, bolstering confidence in the reliability of the instrument. The robust internal consistency of the items enhances the credibility of the subsequent analysis, affirming that the selected variables effectively measure the dimensions of resource-intensiveness in recruitment practices with a high degree of reliability. Table 2 illustrates descriptive statistics and test of homogeneity of variances.

Table 2. Descriptive Statistics and Test of Homogeneity of Variances

Variables	Sector	N	Mean	S.D	Test of Homogeneity of Variances	
					Levene's Statistic	Sig.

Time Spent on Application Screening	Manufacturing	50	4.48	0.762	0.002	0.962
	Service	50	4.34	0.717		
	Total	100	4.41	0.740		
Number of Recruitment Channels Utilized	Manufacturing	50	4.3	0.707	0.133	0.716
	Service	50	4.22	0.764		
	Total	100	4.26	0.733		
Cost Per Hire	Manufacturing	50	4.24	0.938	0.334	0.565
	Service	50	4.36	0.749		
	Total	100	4.3	0.847		
Training Hours for Recruitment Personnel	Manufacturing	50	4.28	0.809	0.005	0.946
	Service	50	4.1	0.814		
	Total	100	4.19	0.813		
Technology Utilization in Recruitment	Manufacturing	50	4.18	1.024	1.695	0.196
	Service	50	4.18	0.825		
	Total	100	4.18	0.925		
Turnaround Time for Candidate Interviews	Manufacturing	50	4.3	0.614	1.999	0.161
	Service	50	4.16	0.866		
	Total	100	4.23	0.750		
Number of Recruitment Staff	Manufacturing	50	4.16	0.889	0.000	1.000
	Service	50	4.16	0.889		
	Total	100	4.16	0.884		
Volume of Unsuccessful Hires	Manufacturing	50	4.18	0.873	0.062	0.803
	Service	50	4.1	1.015		
	Total	100	4.14	0.943		
Administrative Overheads in Recruitment	Manufacturing	50	4.16	0.912	1.851	0.177
	Service	50	4.08	0.752		
	Total	100	4.12	0.832		
Candidate Drop-out Rate	Manufacturing	50	4.1	0.953	0.084	0.773

	Service	50	4.26	0.803		
	Total	100	4.18	0.881		

Source: Survey Data- SPSS Output

The descriptive statistics and homogeneity of variances analysis provide a comprehensive understanding of the resource-intensive nature of current recruitment practices across different variables and sectors. For "Time Spent on Application Screening," manufacturing (Mean=4.48) and service (Mean=4.34) sectors exhibit slight variations, with homogeneity of variances confirmed (Levene's Statistic=0.002, Sig.=0.962). Similarly, the "Number of Recruitment Channels Utilized" reveals comparable means for both sectors (Mean=4.3 for manufacturing, 4.22 for service), and homogeneity of variances is evident (Levene's Statistic=0.133, Sig.=0.716). The "Cost Per Hire" demonstrates minimal differences in means (Mean=4.24 for manufacturing, 4.36 for service), and homogeneity of variances is confirmed (Levene's Statistic=0.334, Sig.=0.565). The analysis continues similarly for other variables, showcasing the consistent resource-intensive aspects in both manufacturing and service sectors. These findings offer valuable insights for organizational strategies, highlighting specific areas demanding attention to enhance the efficiency of recruitment practices. Table 3 illustrates the industry-wise ANOVA results.

Table 3. ANOVA (Industry-wise) (Source: Survey Data- SPSS Output)

Variables	Groups	Sum of Squares	df	Mean Square	F	Sig.
Time Spent on Application Screening	Between Groups	.490	1	.490	.894	.347
	Within Groups	53.700	98	.548		
	Total	54.190	99			
Number of Recruitment Channels Utilized	Between Groups	.160	1	.160	.295	.588
	Within Groups	53.080	98	.542		
	Total	53.240	99			
Cost Per Hire	Between Groups	.360	1	.360	.499	.481
	Within Groups	70.640	98	.721		

	Total	71.000	99			
Training Hours for Recruitment Personnel	Between Groups	.810	1	.810	1.229	.270
	Within Groups	64.580	98	.659		
	Total	65.390	99			
Technology Utilization in Recruitment	Between Groups	.000	1	.000	.000	1.000
	Within Groups	84.760	98	.865		
	Total	84.760	99			
Turnaround Time for Candidate Interviews	Between Groups	.490	1	.490	.870	.353
	Within Groups	55.220	98	.563		
	Total	55.710	99			
Number of Recruitment Staff	Between Groups	.000	1	.000	.000	1.000
	Within Groups	77.440	98	.790		
	Total	77.440	99			
Volume of Unsuccessful Hires	Between Groups	.160	1	.160	.178	.674
	Within Groups	87.880	98	.897		
	Total	88.040	99			
Administrative Overheads in Recruitment	Between Groups	.160	1	.160	.229	.633
	Within Groups	68.400	98	.698		
	Total	68.560	99			
Candidate Drop-out Rate	Between Groups	.640	1	.640	.824	.366
	Within Groups	76.120	98	.777		
	Total	76.760	99			

The ANOVA results for various recruitment practice variables across manufacturing and service sectors reveal no statistically significant differences between the groups. In terms

of "Time Spent on Application Screening," "Number of Recruitment Channels Utilized," "Cost Per Hire," "Training Hours for Recruitment Personnel," "Technology Utilization in Recruitment," "Turnaround Time for Candidate Interviews," "Number of Recruitment Staff," "Volume of Unsuccessful Hires," "Administrative Overheads in Recruitment," and "Candidate Drop-out Rate," all p-values exceed the conventional significance level of 0.05. This suggests that, within the context of the variables assessed, there are no industry-wise variations impacting the resource-intensive nature of current recruitment practices. These findings indicate a certain degree of uniformity in recruitment processes across manufacturing and service sectors in the studied context. However, it is essential to acknowledge the intricacies within specific organizational practices and industries that may not be captured by the selected variables, urging a more nuanced exploration of recruitment efficiency factors. Table 4 illustrates the descriptive statistics and test of homogeneity of variances.

Table 4. Descriptive Statistics and Test of Homogeneity of Variances (Source: Survey Data- SPSS Output)

Variables	Sector	N	Mean	S.D	Test of Homogeneity of Variances	
					Levene'sStatistic	Sig.
Employee Satisfaction Score	Manufacturing	50	4.42	0.785	1.236	0.269
	Service	50	4.36	0.631		
	Total	100	4.39	0.709		
Retention Rate	Manufacturing	50	4.24	0.822	1.105	0.296
	Service	50	4.38	0.567		
	Total	100	4.31	0.706		
Participation in Training and Development Programs	Manufacturing	50	4.16	0.738	0.203	0.654
	Service	50	4.26	0.664		
	Total	100	4.21	0.701		
Employee Recognition Programs Participation	Manufacturing	50	4.1	0.909	0.130	0.719
	Service	50	4.24	0.771		

	Total	100	4.17	0.842		
Feedback on Work-Life Balance	Manufacturing	50	4.12	0.940	1.965	0.164
	Service	50	4.24	0.744		
	Total	100	4.18	0.845		
Utilization of Flexible Work Arrangements	Manufacturing	50	4.16	0.792	2.122	0.148
	Service	50	4.32	0.551		
	Total	100	4.24	0.683		
Involvement in Decision-Making Processes	Manufacturing	50	4.2	0.728	0.030	0.863
	Service	50	4.26	0.664		
	Total	100	4.23	0.694		
Communication Effectiveness	Manufacturing	50	4.12	0.824	0.026	0.871
	Service	50	4.04	0.903		
	Total	100	4.08	0.861		
Mentorship Program Participation	Manufacturing	50	4.2	0.904	0.001	0.976
	Service	50	4.28	0.701		
	Total	100	4.24	0.806		
Employee Wellness Program Engagement	Manufacturing	50	4.28	0.834	2.609	0.109
	Service	50	4.38	0.635		
	Total	100	4.33	0.739		

The descriptive statistics and homogeneity of variances analysis for variables related to employee engagement and loyalty in both manufacturing and service sectors provide valuable insights. For the "Employee Satisfaction Score," "Retention Rate," "Participation in Training and Development Programs," "Employee Recognition Programs Participation," "Feedback on Work-Life Balance," "Utilization of Flexible Work Arrangements," "Involvement in Decision-Making Processes," "Communication Effectiveness," "Mentorship Program Participation," and "Employee Wellness Program Engagement," mean scores indicate a generally positive sentiment in both sectors. The Levene's Statistic for each variable demonstrates homogeneity

of variances, suggesting consistent patterns across manufacturing and service industries. These findings highlight the importance of uniformity in employee engagement strategies, as variations between sectors are not statistically significant. This suggests that holistic approaches to engagement, such as training programs, mentorship initiatives, and communication effectiveness, can be applied universally across industries to foster employee loyalty and satisfaction. However, it is essential to tailor specific strategies to address unique nuances within each organizational context for optimal effectiveness. Table 5 shows the industry wise ANOVA results

Table 5. ANOVA (Industry-wise) (Source: Survey Data- SPSS Output)

Variables	Groups	Sum of Squares	df	Mean Square	F	Sig.
Employee Satisfaction Score	Between Groups	.090	1	.090	.177	.674
	Within Groups	49.700	98	.507		
	Total	49.790	99			
Retention Rate	Between Groups	.490	1	.490	.982	.324
	Within Groups	48.900	98	.499		
	Total	49.390	99			
Participation in Training and Development Programs	Between Groups	.250	1	.250	.507	.478
	Within Groups	48.340	98	.493		
	Total	48.590	99			
Employee Recognition Programs Participation	Between Groups	.490	1	.490	.690	.408
	Within Groups	69.620	98	.710		
	Total	70.110	99			
Feedback on Work-Life Balance	Between Groups	.360	1	.360	.501	.481
	Within Groups	70.400	98	.718		
	Total	70.760	99			
	Between Groups	.640	1	.640	1.37	.244

Utilization of Flexible Work Arrangements	Within Groups	45.600	98	.465		
	Total	46.240	99			
Involvement in Decision-Making Processes	Between Groups	.090	1	.090	.185	.668
	Within Groups	47.620	98	.486		
	Total	47.710	99			
Communication Effectiveness	Between Groups	.160	1	.160	.214	.645
	Within Groups	73.200	98	.747		
	Total	73.360	99			
Mentorship Program Participation	Between Groups	.160	1	.160	.245	.622
	Within Groups	64.080	98	.654		
	Total	64.240	99			
Employee Wellness Program Engagement	Between Groups	.250	1	.250	.455	.502
	Within Groups	53.860	98	.550		
	Total	54.110	99			

The ANOVA results for employee engagement and loyalty variables across manufacturing and service sectors demonstrate non-significant differences between the groups. In terms of "Employee Satisfaction Score," "Retention Rate," "Participation in Training and Development Programs," "Employee Recognition Programs Participation," "Feedback on Work-Life Balance," "Utilization of Flexible Work Arrangements," "Involvement in Decision-Making Processes," "Communication Effectiveness," "Mentorship Program Participation," and "Employee Wellness Program Engagement," the p-values consistently exceed the conventional significance level of 0.05. This indicates that industry-wise variations in these variables are not statistically significant. These findings suggest that strategies aimed at sustaining employee engagement and loyalty, such as mentorship programs and communication effectiveness, can be applied uniformly across manufacturing and service sectors. However, it is crucial for organizations to recognize the unique aspects of their workforce and tailor specific engagement initiatives accordingly. While the ANOVA results highlight overall industry similarities, a

nuanced approach to employee engagement may still be warranted to address sector-specific nuances effectively.

5.Results and Discussion

- The ANOVA results reveal consistent employee engagement scores across manufacturing and service sectors, with non-significant differences in variables such as Employee Satisfaction Score, Retention Rate, and Participation in Training and Development Programs.
- Hypothesis tests indicate that industry-wise variations in employee engagement strategies, encompassing factors like Communication Effectiveness and Mentorship Program Participation, are not statistically significant, emphasizing the potential universality of certain approaches.
- Employees across manufacturing and service sectors display comparable preferences for initiatives like Flexible Work Arrangements and Involvement in Decision-Making Processes, as evidenced by non-significant ANOVA results.
- Employee Recognition Programs Participation and Feedback on Work-Life Balance demonstrate homogeneity across industries, suggesting that strategies aimed at acknowledging employees' efforts and maintaining work-life balance resonate uniformly.
- The utilization of initiatives like Flexible Work Arrangements and Employee Wellness Programs shows no significant variations between manufacturing and service sectors, reinforcing a standardized approach to employee well-being.
- Industry-specific contexts do not significantly influence employees' engagement with strategies like Communication Effectiveness, indicating that certain engagement initiatives may transcend sectoral differences.
- Overall, the findings suggest that organizations can adopt a holistic approach to employee wellness programs, irrespective of industry type, to foster sustained engagement and loyalty.

6. Conclusion

This study explored the nuances of employee engagement and loyalty strategies across manufacturing and service sectors, revealing a remarkable uniformity in employee preferences and perceptions. The non-significant differences in various variables, as evidenced by ANOVA results, suggest that certain engagement initiatives, such as mentorship programs and communication effectiveness, can be implemented uniformly across industries. However, organizations should remain vigilant to sector-specific needs and tailor strategies accordingly for optimal outcomes.

Future research could further explore into deeper into understanding the impact of organizational culture on employee engagement or explore innovative strategies that go beyond traditional approaches, considering the evolving dynamics of the contemporary workplace. Investigating the role of technological interventions in enhancing employee engagement and analyzing the long-term effects of sustained engagement programs would contribute valuable insights for fostering a resilient and loyal workforce in diverse organizational settings.

References

- [1] Anupam Rani, Dr. Upasna Joshi, (2012), “A Study of Talent Management as a Strategic Tool for the Organization in Selected Indian IT Companies”, *European Journal of Business and Management*, Vol: 04, pp: 20-28.
- [2] Charles Kireru, Kabare Karanja, G.S Namusonge, (2017), “Role of Talent Acquisition Processes on Competitive Advantage of Telecommunication Firms in Nairobi City County, Kenya”, *International Journal Advances in Social Science and Humanities*, Vol: 05, pp: 10-21.
- [3] Christine Sontag, Heidrun Stoeger, Bettina Harder, (2012), “Talent Development & Excellence”, *International Research Association for Talent Development and Excellence*, Vol: 04, pp: 1-22.
- [4] Dr. Meeta Nihalani, (2010), “The Economic and Social Development: Entrepreneurs Impacting the work Ethics of The Society”, *Lachoo Management Journal*, Vol: 01, pp: 1-115.

- [5] Dr. Puja Sareen, Dr. Shikha Mishra, (2016), “A Study of Talent Management and Its Impact on Performance of Organizations”, IOSR Journal of Business and Management (IOSR-JBM), Vol: 18, pp: 66-73.
- [6] Dr.V. Kanimozhi, Mr. Surya Prasad T.K, (2022), “A Study on Talent Acquisition Strategy and Factors Influencing Negotiations”, International Journal of Research Publication and Reviews, Vol: 3, pp: 604-607.
- [7] Gloria Phillips-Wrena, Ralph Doranb and Kristen Merrill, (2016), “Creating a value proposition with a social media strategy for talent acquisition”, Journal of Decision systems, Vol: 25, pp: 450-462.
- [8] Gopa Das, (2017), “Talent Acquisition: It’s evolving Pattern”, IRA-International Journal of Management & Social Sciences, Vol: 06, pp: 45-51.
- [9] K. Dhanalakshmi, Dr. C. Kathiravan, (2022), “Talent Management and Organizational Effectiveness among the IT Professionals”, JOURNAL OF CRITICAL REVIEWS, Vol: 07, pp: 2394-5125.
- [10] Manupriya Bali, Shweta Dixit, (2016), “Employer Brand Building for Effective Talent Management”, International Journal of Applied Sciences and Management, Vol: 02, pp: 183-191.
- [11] Mohammad Rashed Khan, (2024), “Application of Artificial Intelligence for Talent Management: Challenges and Opportunities”, Intelligent Human Systems Integration, Vol: 119, pp: 324–329.
- [12] Mohan Parthasarathy, Dr. Sameer Pingle, (2014), “Study of Talent Acquisition Practices – A Review on Global Perspective”, International Journal of Emerging Research in Management & Technology, Vol: 03, pp: 2278-9359.
- [13] Prof. Sahana G N, Pallavi N, (2023), “The study on the effectiveness of talent acquisition through E-recruitment”, Journal of Emerging Technologies and Innovative Research (JETIR), Vol: 10, pp: 244-257.

- [14] Randall S. Schuler, Susan E. Jackson, Ibraiz Tarique,(2011), “Global talent management and global talent challenges: Strategic opportunities for IHRM”, journal of world business, Vol: 46, pp: 506-516.
- [15] Sammy Kihari Kigo, Dr. Hazel Gachunga, (2016), “Effect of talent management strategies on employee retention in the insurance industry”, The Strategic Journals of business and change management, Vol: 03, pp: 977-1004.
- [16] Victor Oladapo, (2014), “The Impact of Talent Management on Retention”, Journal of Business Studies Quarterly, Vol: 05, pp: 20-35.
- [17] Zeinab Moayedi, Mojtaba Vaseghi, (2016), “The Effect of Talent Management on Organizational Success”, Scinzer scientific publications, Vol: 02, pp: 16-20.